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Marion Smith KC

Year of call: 1981 | Silk: 2015

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"Marion is an excellent advocate, with a profound grasp of how to simplify complicated scenarios and obtain an effective outcome for clients.." The Legal 500 2024 Construction

"Marion is outstanding in every respect. You want her in your corner." Chambers and Partners 2024 Construction

Marion is experienced as counsel representing and advising national and international clients in a wide range of business sectors, including construction, energy, engineering, infrastructure, insurance, media and transport matters. She is recognised for her expertise in adjudications, Technology and Construction Court (TCC) proceedings and international arbitration. She is well known for her ability to establish excellent working relationships with clients, experts and the legal team. Her in-depth experience in advocacy in document-heavy cases includes disputes in which the relevant law is not English law.

She is appointed as an adjudicator, arbitrator (sole, party and president) and mediator handling matters across a wide range of industry sectors, legal issues and geographical regions.

Marion is recognised as a leading lawyer in many of the legal directories including, The Legal 500 2024 and Chambers and Partners 2024 for Construction, The Legal 500 Middle East 2024 for Construction, and The Legal 500 2024 for Energy and Professional Negligence.

Marion's expertise and experience in international dispute resolution is reflected by her present roles including representing the Chartered Institute of Arbitrators as Trustee (since 2016) and Chair of the Trustee Board (2023), and the Bar of England and Wales as Vice Chair of the Bar Council's International Committee.

Marion is also a Professional Fellow at Aston University, contributes to various publications and is in demand as a speaker at international arbitration and dispute resolution conferences worldwide.

Areas of expertise

ADR (contractual and statutory adjudication, expert determination and mediation)

Arbitrator

Commercial Contracts

Construction
Energy and Natural Resources
PPP/PFI
Professional Negligence

Commercial Contracts

Marion has over 20 years' experience advising businesses from SMEs to large multi-nationals as well as public sector clients on a range of commercial contracts, including supply contracts for goods and services, joint ventures, collaboration and partnership agreements and agency and distribution agreements. She gives clear, pragmatic and commercially-focused advice on the interpretation, enforcement and termination of these commercial arrangements, whether in a bespoke or industry standard form.

Cases of note

- Lead counsel, advising in relation to the termination of a distribution agreement in the healthcare sector.
- Lead counsel, advising in relation to demands under an on-demand bond in connection with an energy from waste (EfW) development.
- Lead counsel, advising in relation to the release of cash collateral held by the provider of a performance guarantee bond.
- Lead counsel, advising in relation to the validity of assignments and the non-fulfilment of conditions precedent in international financing agreements.
- Lead counsel, advising in relation to insurance claims arising out of the failure of a major package travel provider.
- Lead counsel, advising in a dispute relating to the design and manufacture of clothing and fashion accessories to an online retailer.
- Advising a charity in a claim against a UK bank in relation to the provision of banking services.
- Advising on the enforceability of standard term contracts relating to the provision of smart metering equipment to electricity and gas providers

Recommendations

Marion is listed in The Legal 500 Middle East 2024 for Construction, The Legal 500 2024 and Chambers and Partners 2024 for Construction and The Legal 500 2024 for Energy.

- "She is extremely conscientious, thorough and assiduous in her work, which she approaches with charm and dedication." The Legal 500 2024 (Construction)
- "Marion is an excellent advocate, with a profound grasp of how to simplify complicated scenarios and obtain an effective outcome for clients." The Legal 500 2024 (Construction)
- "Very persuasive and great with clients." The Legal 500 2024 (Construction)
- "Marion is incisive, with a strong dose of common sense and an advocacy style which pleases an international tribunal." The Legal 500 2024 (Construction)
- "Marion is outstanding in every respect. You want her in your corner." Chambers and Partners 2024 (Construction)
- "Marion really puts clients at ease and communicates very clearly with them. She can identify what clients want to get out of the issue, and the clients can feel like they're in very safe and capable

hands. "Chambers and Partners 2024 (Construction)

- "Marion Smith has a great commerciality about her." Chambers and Partners 2024 (Construction)
- 'Marion is outstanding in all areas and really gets what is needed to persuade a court or adjudicator. She is brilliant in client-facing situations as well.' The Legal 500 2023 (Construction)
- *'Extremely knowledgeable, with a calm advocacy style.'* The Legal 500 2023 (Professional Negligence)
- 'She is extremely conscientious, thorough and assiduous in her work, which she approaches with charm and dedication.' The Legal 500 Middle East (Construction)
- "A very experienced and respected silk. She has a serene disposition, even in the most pressured of situations." The Legal 500 2022 (Professional Negligence)
- "Very experienced and respected, even by opponents. She has a very pleasant and calm disposition, even in the most pressured of situations." The Legal 500 2022 (Construction)
- "Marion Smith QC is a quality silk who is recognised for her prowess in adjudications, TCC proceedings and international arbitration. She is sought after to advise on a variety of matters, including PFI, energy and engineering disputes. She is noted for her ability to establish excellent working relationships with clients." Chambers and Partners 2021 (Construction)
- "She produces clear, measured advice." Chambers and Partners (2021)
- "An absolute pleasure to work with and very on the ball, she knows her stuff and is very good with clients." Chambers and Partners (2020)
- "She gets to grips with the paper quickly, is really client-focused and actually very commercial too." Chambers and Partners (2020)
- "Provides first-rate advice which considers the client's objectives throughout." Chambers and Partners 2020
- "She is able to distill complex themes and extensive documentation into something that is unfailingly understandable." The Legal 500 2020
- "An outstanding speaker and advocate." The Legal 500 2020

Memberships

- Civil Mediation Council
- Commercial Bar Association
- Inter-Pacific Bar Association
- Professional Negligence Bar Association
- Society of Construction Arbitrators
- Society of Construction Law
- TecBar

Qualifications

- University of London, Queen Mary College: LLB (1978)
- University of London, London School of Economic & Political Science: LLM (1979)
- Chartered Institute of Arbitrators, Fellow.
- IMI Qualified Mediator

Appointments and Awards

- Doctor of Laws, honoris causa, Aston University
- Aston University: Aston Law School Advisory Board member.
- Bar Council of England and Wales: International Committee, a Vice Chair
- Chartered Institute of Arbitrators: Trustee
- Council of the Inns of Court: Trustee
- Equal Representation in Arbitration (ERA) Pledge Bar Sub-Committee: member
- Gray's Inn: Bencher and Management Committee member

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